

RANK '01 RANK '00	Company Name Location	Number of Distribution Centers	Sales in Millions '01 ('00)	Dollar Sales % Change '00/'01	Group Affiliation/s
1 1	SYSCO CORP. Houston, TX	125	\$22,553.9 (20,645.0)	9.2%	None
2 2	U.S. FOODSERVICE Columbia, MD	100	\$17,700.0** (12,000.0)	47.5%	None
3 4	PERFORMANCE FOOD GROUP Richmond, VA	25	\$3,200.0 (2,605.5)	22.8%	Pocahontas
4 5	GORDON FOOD SERVICE Grand Rapids, MI	12	\$2,760.0 (2,300.0)	20.0%	DMA, Markon
5 6	FOOD SERVICES OF AMERICA Seattle, WA	11	\$1,325.0 (1,250.0)*	6.0%	DMA
6 7	REINHART FOODSERVICE, INC. La Crosse, WI	9	\$1,281.0 (1,066.0)	20.2%	DMA, Foresight, IMA, Markon, SEFA
7 8	SHAMROCK FOODS CO. Phoenix, AZ	2	\$1,040.0 (985.0)	5.6%	DMA, F.A.B., Markon
8 9	MAINES PAPER & FOOD SERVICE, INC. Conklin, NY	5	\$1,020.0 (750.0)	36.0%	DMA, Markon, SEFA, UniPro
9 10	BEN E. KEITH FOODS Fort Worth, TX	6	\$720.0 (618.0)	16.5%	DMA, Markon, UniPro
10 11	THE IJ COMPANY Knoxville, TN	3	\$570.0 (500.0)	14.0%	DMA, Foresight, Markon
11 12	AMERICAN FOODSERVICE DISTRIBUTORS Commerce, CA	2	\$420.0** (423.0)	-1.0%	UniPro
12 14	QUALITY FOODS, INC. Little Rock, AR	3	\$392.5 (348.1)	12.8%	Pocahontas
13 15	CLARK NATIONAL, INC. Elk Grove Village, IL	14	\$340.0 340.0	0.0%	Pocahontas, NISSCO
14 20	LABATT FOOD SERVICE San Antonio, TX	3	\$339.0 (254.0)	33.5%	UniPro
15 18	CONSOLIDATED COMPANIES, INC. Metairie, LA	4	\$318.0 (300.0)	6.0%	DMA, Foresight, IMA, Markon
16 13	METROPOLITAN PROVISIONS City of Industry, CA	4	\$290.0*** (270.0)*	7.4%	DMA, UniPro, USA
17 21	CHENEY BROS., INC. Riviera Beach, FL	1	\$275.0 (240.0)	14.6%	Pocahontas
18 19	INSTITUTION FOOD HOUSE Hickory, NC	2	\$264.0 (260.0)	1.5%	Markon, UniPro
19 22	ALLEN FOODS St. Louis, MO	1	\$245.0 (232.0)	5.6%	DMA, EDI, Foresight, Markon
20 23	ABBOTT FOODS, INC. Columbus, OH	1	\$240.3 (215.7)	11.4%	UniPro, UniPro MUG
21 24	THOMS PROESTLER CO. Rock Island, IL	1	\$233.3 (207.0)	12.7%	Markon, Premier/UniPro
22 27	NICHOLAS & CO. Salt Lake City, UT	1	\$209.0 (181.0)	15.5%	DMA, Premier/UniPro, Markon
23 28	C.A. CURTZE CO. Erie, PA	3	\$206.0 (173.0)	19.1%	UniPro
24 26	FEESERS, INC. Harrisburg, PA	2	\$205.0 (195.0)	5.1%	UniPro
25 25	LADY BALTIMORE FOODS, INC. Kansas City, KN	2	\$190.0 (197.0)	-3.6%	Premier/UniPro

The Top Tier Broadline Distributors

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26 ₃₀	THOMAS & HOWARD Columbia, SC	1	\$151.0 (150.0)*	0.7%	Premier/UniPro
27 ₃₃	GLAZIER FOODS CO. Houston, TX	1	\$150.5 (146.5)	2.7%	UniPro, UniPro MUG
28 ₃₂	VAN EERDEN DISTRIBUTION CO. Grand Rapids, MI	2	\$148.0 (148.0)	0.0%	Pro*Act, UniPro
29 ₃₄	BIRITE FOODSERVICE DISTRIBUTORS Brisbane, CA	1	\$147.9 (130.5)	13.3%	Premier/UniPro
30 ₂₉	HAWKEYE FOODSERVICE DISTRIBUTION, INC. Iowa City, IA	3	\$147.6 (150.2)*	-1.7%	DMA, SEFA, UniPro
31 ₃₅	CASH-WA DISTRIBUTING CO. Kearney, NE	2	\$145.0 (130.0)	11.5%	ProMark, UniPro
32 ₃₆	THE MERCHANTS CO. Hattiesburg, MS	2	\$135.6 (123.9)	9.5%	F.A.B
33 ₃₇	MARTIN BROTHERS DIST., INC. Cedar Falls, IA	1	\$131.0 (118.0)	11.0%	Premier/UniPro
34 ₃₉	WOOD-FRUITTICHER GROCERY CO., INC. Birmingham, AL	1	\$123.0 (112.0)**	9.8%	UniPro
35 ₄₁	FOX RIVER FOODS INC. Montgomery, IL	1	\$121.0 (106.0)*	14.2%	ProMark, UniPro, UniPro MUG
36 ₄₀	UPPER LAKES FOODS, INC. Cloquet, MN	1	\$120.0** (112.0)	10.1%	ProMark, UniPro
37 ₃₈	DICARLO DISTRIBUTORS, INC. Holtsville, NY	1	\$109.7 (115.4)	-4.9%	ProMark, UniPro, UniPro MUG
38 ₄₂	GOLDBERG AND SOLOVY FOODS, INC. Vernon, CA	1	\$97.7 (105.9)*	-7.8%	UniPro
39 ₄₃	BUNN CAPITOL, INC. Springfield, IL	1	\$95.0** (93.0)**	2.2%	F.A.B., Pro*Act
40 _—	SUTHERLAND'S FOODSERVICE, INC. Forest Park, GA	6	\$90.1 (80.7)	11.6%	F.A.B.
41 ₄₅	CITY LINE DISTRIBUTORS West Haven, CT	1	\$89.0 (80.0)*	11.3%	UniPro
42 ₄₉	PATE DAWSON CO. Goldsboro, NC	2	\$85.9 (76.3)	12.6%	Pocahontas, ProMark, Multi-Unit Solutions
43 ₄₇	J.KINGS FOODSERVICE PROFESSIONALS Holtsville, NY	1	\$85.0 (78.0)*	9.0%	Pro*Act, UniPro
44 _—	ZANIOS FOODS, INC. Albuquerque, NM	1	\$83.5 (60.3)	38.5%	UniPro
45 ₄₆	DIERKS WAUKESHA Waukesha, WI	1	\$78.5 (82.5)	-4.8%	UniPro, UniPro MUG, Promark
46 ₄₈	HFM FOODSERVICE Honolulu, HI	4	\$78.0 (78.0)	0.0%	Premier/UniPro
47 ₅₀	W.S. LEE & SONS, INC. Duncansville, PA	1	\$76.2 (69.4)*	9.8%	ProMark, UniPro, UniPro MUG
48 _—	BANTA FOODS, INC. Springfield, MO	1	\$76.0 (61.0)	24.6%	UniPro
49 _—	Y.HATA & CO., LIMITED Honolulu, HI	2	\$75.2 (65.9)	14.1%	NAFED, Pocahontas
50 _—	JORDANO'S, INC. Santa Barbara, CA	1	\$75.0 (67.3)	11.4%	Pocahontas, SEFA

*Adjusted **ID Estimate ***Adjusted to reflect elimination of \$120 million in redistributor volume